

OPEN

MINUTE ITEM

ATTACHMENTS

Nelson City Council meeting of the
Nelson City Council

Thursday 23 July 2015
Commencing at 9.00am
Council Chamber

Civic House

110 Trafalgar Street, Nelson

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Forestry Strategy and the Nelson Spirit

The Council has been urged to approve the logging of a 25 hectare block on Fringed Hill, at the head of the Brook Valley. The suggestion, made by a management consultant, raises all sorts of questions. As a regular reader, you may recall Bill Moore's summary of events on the front page of the Mail of July 10. He concluded that: "they have to make a decision to fell or risk losing the chance to ever profit from the block, potentially costing \$350,000 in lost revenue". Councillors in committee balked at compliance to this peremptory demand and will now deal with it at a full Council meeting on Thursday 23rd.

The Council's Investment Policy 2015 acknowledges that "forestry has performed poorly in recent years although is (sic) still expected to be a low risk investment in the medium to long-term...prices fluctuate and at any given time depend upon world markets, particularly those in Asia". Net revenue from this proposed harvest is "expected to be within the range of \$300,000 - \$350,000, however this will depend on the market opportunities available at the time the trees are logged" (Memo from Administration Advisers 9 July 2015).

Administration Advisers consider it convenient that harvesting be carried out now in order not to hold up the Brook Waimarama Sanctuary Pest-proof fence project. "Work on a 5.5km stretch of the fence programmed for December would not be possible if the forest harvest was started any later than August" (ibid). One might query why this was not anticipated. One should, too.

The implied suggestion that the Dun Mountain Trail be part of the logging operation cannot be received without protest. What meaning can 'reinstatement' have for any historic archeologically-protected site? Representatives of the Brook Valley Community Group will be addressing the Public Forum of the Council meeting on our concerns. Come, and add the weight of public opinion to these deliberations.

The aforementioned Investment Policy 2015 remarks that: "In the last few years the forestry and land management environment has changed considerably with a much greater emphasis on sustainability and the introduction of the Emissions Trading Scheme... negative impacts of climate change and the likelihood of more extreme weather events causing windthrow issues is also a consideration for the future."

What will happen to this block? Will it be replanted in *pinus radiata* or another similar monocrop, for a final throw of the fertility dice? Will it be managed by neglect, become yet another hill on which a devil's brew of wildling pine and noxious species such as Himalayan Balsam and Old Man's Beard will flourish unchecked?

Surely it is common experience to glance up at these surrounding hills, and sigh. They dominate the landscapes, and give the lie to our proud claims to love our land. We cannot continue this failed experiment in forestry. It was never going to work in the long run. Many of us knew this from the start. Short-term financial gain has had its day in driving our society. Bluntly, we need now to behave more responsibly. We must act as the

A1391275 Christopher St Johanser and Moira Bauer
Brook Valley Community Group
Public Forum
Council meeting 23 July 2015

kaitiaki, the stewards, of our world, or find ourselves dragged down with it on a greasy slide of human greed.

Nelson has an option to walk the deep conservation talk and confront the challenge to develop planet-friendly ecosystems from the raw material of a logged-out site. We have before us a timely opportunity. We can commit to a demonstration project of international standing. We can address the most pressing issue of our times, the capture of atmospheric carbon. We can show everyone, everywhere, that it can be done, and that Nelson has the will to demonstrate how it is to be done.

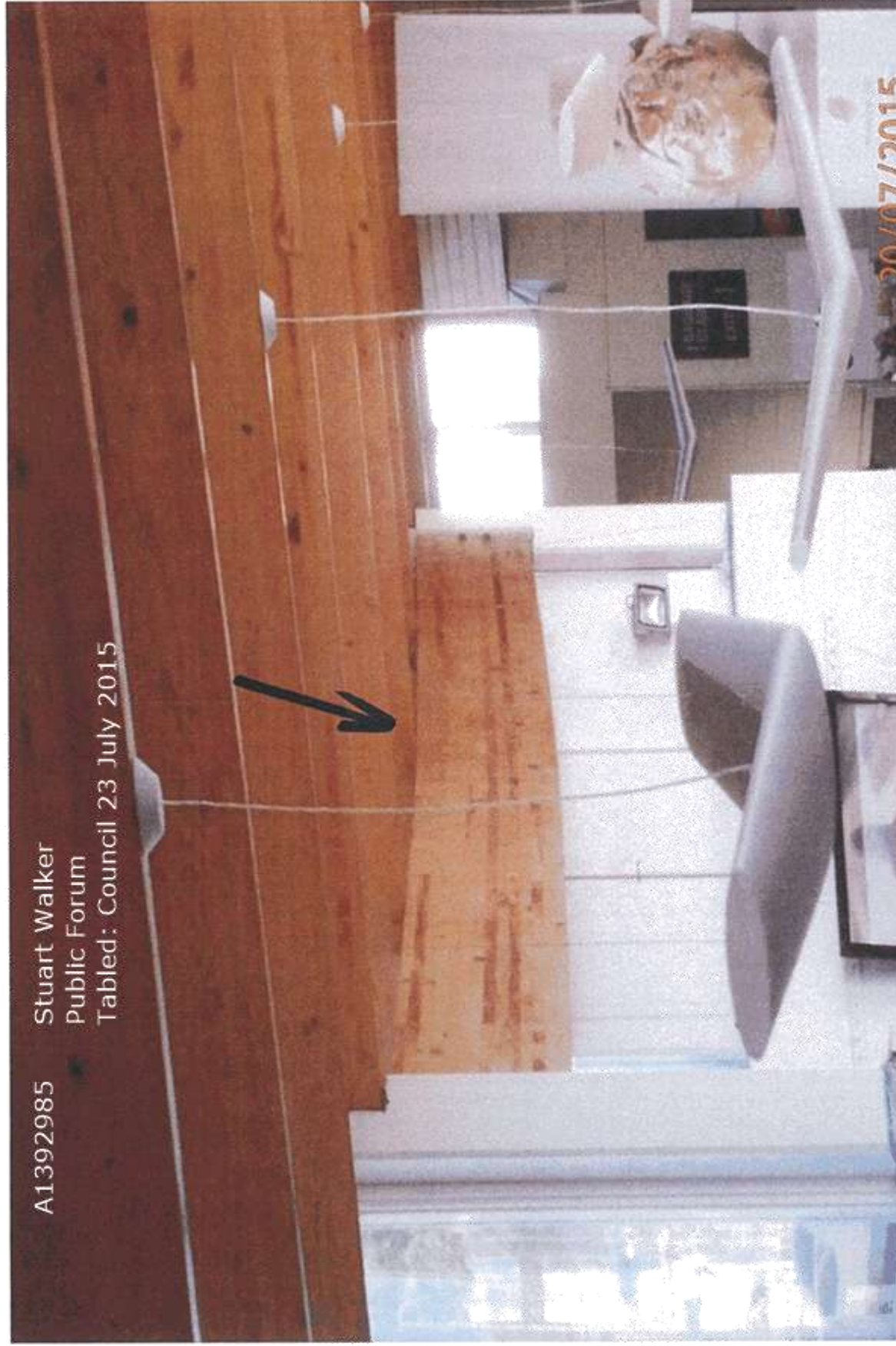
We can set up a seed-bank, making use of our undoubted local intellectual knowledge, the money that the site itself is expected to yield, and the volunteer spirit of our local Kiwis. We can build a plantation of appropriate species for mixed shelterwood forestry; replant the land, control the pests, create native wildlife ecosystems. We can harvest high-value timber from walnut to redwood, from rimu to beech for centuries ahead. Lessons learned from this small demonstration project can be applied countrywide, worldwide.

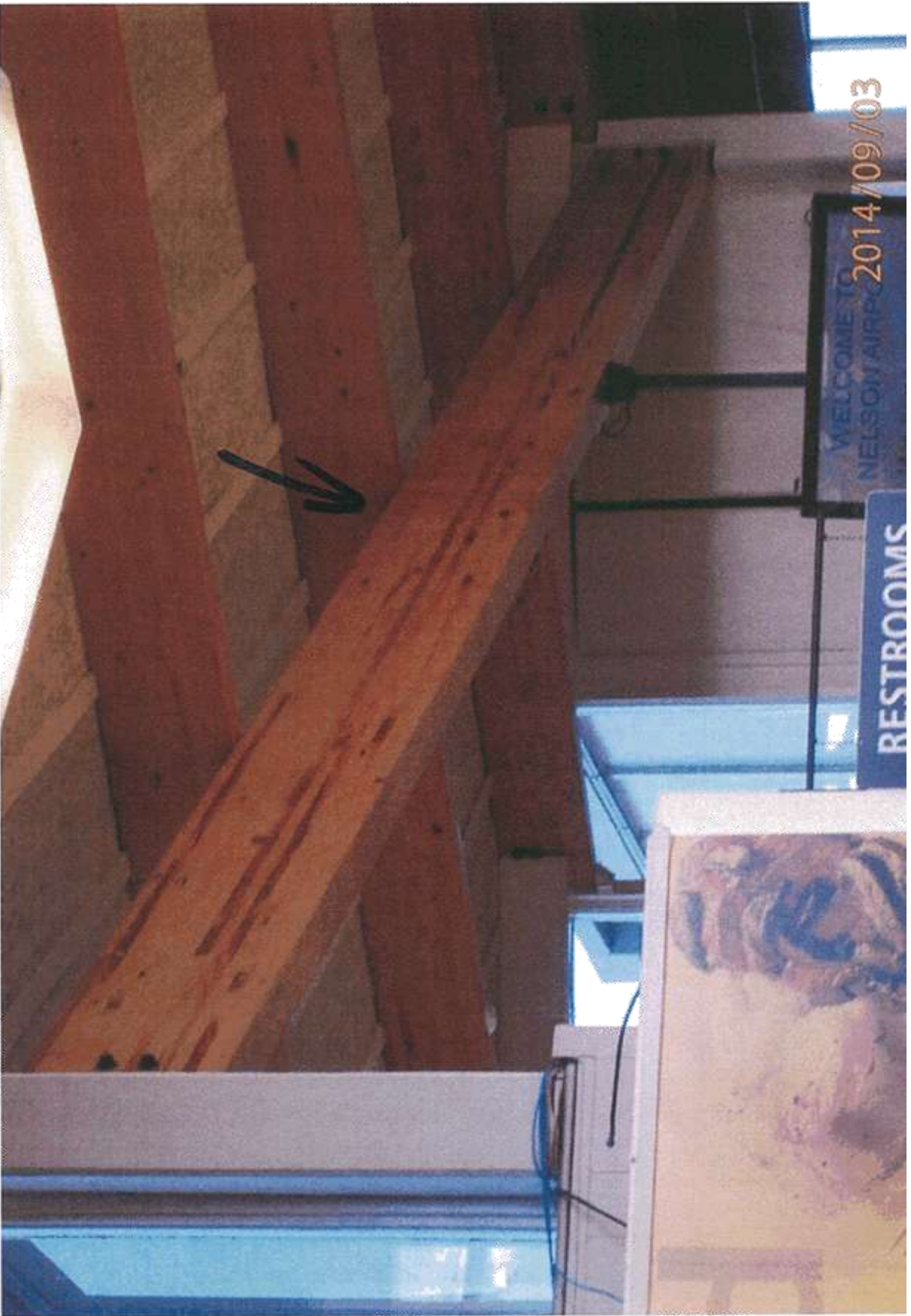
Council, continues the Investment Policy, is "yet to review strategic decisions on its forestry portfolio". How much of the \$350,000 (or less) 'profit' ought to be ring-fenced in order to finance the development of this serious conservation project? How about all of it? Let this be a mark of our new intention and direction.

It is timely to recall that our city is named after a man whose spirit, the "Nelson spirit", was one of courage and inspirational leadership of the highest order, directing massive undertakings against daunting odds and finding success in the venture. Are we to be less than his true heirs, we who live in Nelson city today? Surely we wish rather to emulate his example, and rise bravely to meet the colossal challenge of climate change that confronts us all. Here is our opportunity.

Christopher St Johanser
Chair,
Brook Valley Community Group

Bastille Day, 2015.







[illegible]

20107/2015

Trafalgar Centre Public Forum – Thursday 23 July 2015

After last week's meeting, I have now had time to contemplate on Mr Kirby's Trafalgar Centre Report. -----

1.

The total cost estimate of \$13m does NOT include the new \$2.1m access road to the Trafalgar Centre –

If anyone of you argues that it is part of the Rutherford Park expenditure, I ask this question –

"If the Trafalgar Centre was NOT at the end of the road, would this road still need to be built?" –

The answer of course is "NO". So it IS indeed, a Trafalgar Centre cost, and to be completely honest, you now need to add another \$2.1m to your total

Mr Kirby HAS included \$662k of 2014/15 costs already spent, but I can identify a FURTHER \$1.0m at least, that you have ALSO already spent to date – the \$600k at Saxton Stadium is an example, plus all the EQ Assessment work done from March 2013 up to the December 2013 Closure.

This means you are now up to at least \$16.1m, which is plainly unacceptable AND \$6m OVER your budget limit of \$10m.- a 60% cost over run before you start !

Remember, the Nelson City Council has a sad history of huge cost over runs.!

SO, WHAT ARE YOU GOING TO HAVE TO DO NOW?

CUT UNNECESSARY COSTS to meet your budget!

There is certainly NO NEED to spend anything like \$ 4.1m on the Main Stadium, or to build a new access road only 210 metres long, but costing \$2.1m.!

2

Last week for the first time, we have had the Trafalgar Centre described by Engineers as "a very BRITTLE building".

My Oxford Dictionary defines "brittle" as "apt to break" or "fragile" Hardly a fair description of the Trafalgar Centre.

A1392986 Stuart Walker
Public Forum
Tabled: Council 23 July 2015

3

The following information is taken from the NCC Website –

Out of approximately 100 Council Buildings, there are approximately 30 that have so far been listed as potentially an Earthquake RISK, and another 14 already further assessed and deemed to be Earthquake PRONE –

Three high- use examples on this list are the Stoke Hall (20% of Code), Main Library (28%), Nelson Airport (26%).

All with either the same rating, or LESS than the Trafalgar Centre's 28%. All have the same 124 Earthquake Prone Notice as the Trafalgar Centre – but these three are NOT closed!

In 2013, the Trafalgar Centre had an annual average use of 110,000 people, (not a lot in the scheme of things) - but let's compare it with the Airport, which has, on the same basis, 800,000 passengers, and then you add those meeting and farewelling travellers, and you come to perhaps a total nearer 2 million people, annually using the Nelson Airport.

Yes, 2 million people at risk at the airport, compared to only 110,000 at the TC.

Look at these photos of a laminated timber beam located above the busy airport waiting area. (It is near the toilets) You can see there is a 50mm SAG in this beam, and YES it is of the same "brittle" construction as the Trafalgar Centre roof arches!

YET, THE AIRPORT IS STILL OPEN!

Apparently No Engineer has said the Airport had to close – And certainly no Engineer has said the TC had to close – only your City Solicitor. You may well say you've never seen a 124 Notice at the Airport – well I hadn't either, until I went searching for it, and finally found it discreetly placed away from common view, over on the far side of the cafeteria wall.

This notice says like all the others, that "it does not achieve 34% of Code."

What happens now, if there is a significant Earthquake and the Airport collapses, with major injuries or loss of life there? Are YOU all Liable here?

You can't have ONE ruling for one, and a DIFFERENT ruling, for the other.

Your CEO has an obligation to ensure that NCC treats all Council buildings the same – need I say more?

4

You are now about to contemplate a complete demolish and re-build of the Northern End of the Trafalgar Centre, purely on the basis of only one Building Company's price of \$4.1m.

As a Ratepayer, I find this situation absolutely APPALLING.

This completely new Northern End, should now be treated as an entirely NEW and SEPARATE PROJECT, as it has a very distinct demarcation line out from the Main Stadium northern wall.

As such, once the new layout has been finalised ,and Plans and Specifications have been produced by the Architects, then this new separate build MUST GO OUT TO COMPETITIVE TENDER .

This is the proper NCC process , and would only add 2 months at most, to the finishing date.

You Councillors are being asked to spend \$4.1m of Ratepayers money based on a price from only one Builder, who is in a very privileged position. There is too much at stake here.

There will undoubtedly be quality builders available, who would relish the opportunity to price this work.

This Northern End has a floor area similar to 2 large single storey houses – and the foundations are already done - \$4.1m seems outrageous to me.

5

There has now been a very considered response to Mr Kirby's report of last week by Mr Ian Hatton – the TC's original Structural Design Engineer.

This is very relevant to today's deliberations, and must be seriously considered in its entirety, by you all.

The Mayor has this letter, and it should have been circulated to you all by now. Have you all seen it? If you haven't, then you need to.

Councillors will need time to digest Mr Hatton's response, before the T.C. deliberations commence today.

Finally, in Mr Kirby's Report attached to today's Agenda, under BACKGROUND It states amongst other things, that the City Solicitors advice in Dec.2013 was that just strengthening the Trafalgar Centre to only 34% alone, was NOT SUFFICIENT to meet all Statutory obligations under Health and Safety Legislation, but that it should go up to at least 67%.

Since December 2013 we have been told many times by you all, that Mr Ironsides legal advice caused you to immediately close the Trafalgar Centre.

However, we now have a new final clause (14.8) added to last weeks draft – which NOW states that strengthening to 34%, WILL now meet your obligations under Health and Safety Legislation.

This appears to me to be completely contrary to Mr Ironsides advice , that you all acted on in Good Faith, to close the Trafalgar Centre , back in Dec 2013.

So it now appears to me, that the City Solicitors legal advice was INCORRECT on this very important point.

Perhaps Mr Grant Cameron's other legal opinion (which is currently being withheld from the public by your CEO) may be able to shed some light on this very interesting development ?

I now suggest that the MEDIA pursue this rather interesting situation.

Thank you for the opportunity to bring the above critical points to your attention.

Stuart Walker.

Nelson City Council 23 July 2015

Trafalgar Centre – Geotechnical Assessments, Structural Implications and Costings

Amendments to report R4542

Clause 5.7 the last sentence to be replaced with “This would put additional strain on the glulam portals and contribute to their capacity being exceeded.”

Clause 5.13 add the following sentence at the end of the clause. “The expected displacement is made up of several different mechanisms; differential movement between the east and west glulam portal supports, differential settlement locally causing rotation of the glulam portal supports and differential settlement across the site.”

Clause 6.4 replace the clause with “The current bracing does not meet the ductility design philosophy being adopted for the strengthening of the Southern Extension. These will need to be replaced with bracing that is more appropriate.”

The Nelson Tasman Chamber of Commerce **delivers value** to local businesses, local government and the local community by providing:

- Multi-level connections between businesses
- A launching pad to enter global markets
- Data and comment on issues that matter

We bring expertise to our region and collaborate with Council and other business-facing groups.

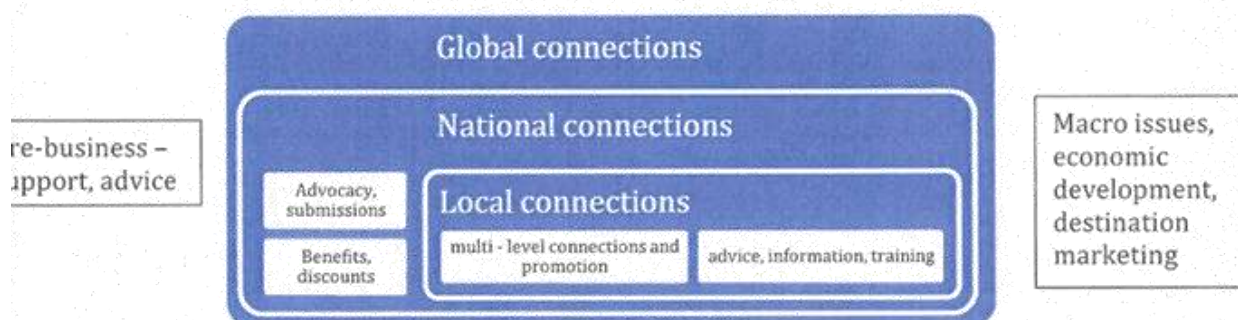
We value open engagement with Council and work closely with other agencies to ensure our region is a **great place to do business in and from**.

We are funded by our business membership and we're not seeking Council funding.

We work with local businesses to ensure they can survive today and thrive tomorrow and in the future. Our focus is business development and support. Our members are serious about their business and about making them more successful. Our members employ over 7,500 people and provide the backbone for our regional economy.

We work with other organisations that focus on pre-business/incubator stage of business and we provide fact-based insights that inform macro issues, economic development and regional promotion.

The Chamber of Commerce



We thrive only if we meet the needs of business

Membership of the Chamber of Commerce is voluntary and it costs to belong (from \$220+ GST per year). If we don't deliver, we don't exist. Established in 1858, our membership has grown to 580 businesses.

We provide multi-level connections between businesses

Our membership spans the Nelson Tasman region and all sectors and industry. We provide the chance for sole traders to meet business leaders from some of our largest industries - to work together, grow, share, showcase, inspire and be inspired.

Every year the Chamber facilitates over 3,000 business connections – with an average of 90 business owners attending each of our monthly Business After Five networking functions. The Business

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Awards encourages best practice and is an opportunity to showcase success from start-ups right through to large businesses and for the whole business community to celebrate together.

We provide a launching pad to enter global markets

As members of the national and international Chamber network we can and do make national and global connections for local businesses new to exporting. We support the work of NZTE for larger exporters, provide certificates of trade for exporters, run specific export training and promote our region externally.

We provide data and comment on issues that matter

We hear from members about issues of concern and directly inform them about changes to the business environment. We make submissions and are a neutral, credible and apolitical voice for business in regional and national media.

We bring expertise to the region – real learning, real tools

Our monthly luncheons and annual Aspire Conference bring speakers of the caliber of the late Sir Pau Callaghan, Sir Peter Avery, Stephen Tindall, Rt Hon Helen Clark and Rt Hon John Key – business leaders (and political leaders) that many local owners would find it impossible to have contact with.

Our monthly Business Building Blocks and other training and advice connects local business owners with experts at an affordable price and across a whole range of subject areas, including business planning, financial advice, marketing, intellectual property, employment relations and health and safety. Our bi-monthly magazine, Commerce Comment, combined with our fortnightly e-news, reaches business people over 83,000 times during the year.

Chamber and Council - collaboration on issues that matter

Each year the Chamber identifies its priorities and many of these align with the Council priorities identified in the Annual Plan and Long Term Plan.

In particular:

- UFB – the Chamber has advocated for broadband rollout and upskilling SME on leveraging off the technology opportunities
- Innovation – we're supporting Innovate, nurturing those new to business, and showcasing innovation at the Business Awards
- Resilient and reliable infrastructure for current and future needs – for the Chamber this includes an additional arterial route for freight and appropriate, affordable water supply for agriculture
- Cohesive, sustainable development – for Nelson, this includes inner city living and for both regions, a transparent regional approach to housing and commercial development
- Promoting our region as a great place to do business in and from – this is an overarching shared aim where we can work very effectively together. The Chamber, using both specific surveys and our functions for feedback, can be a touchstone for the mood of business on specific issues, a two way communication channel, a partner to affect positive change and a vehicle to showcase success in the region – within the region and well beyond.

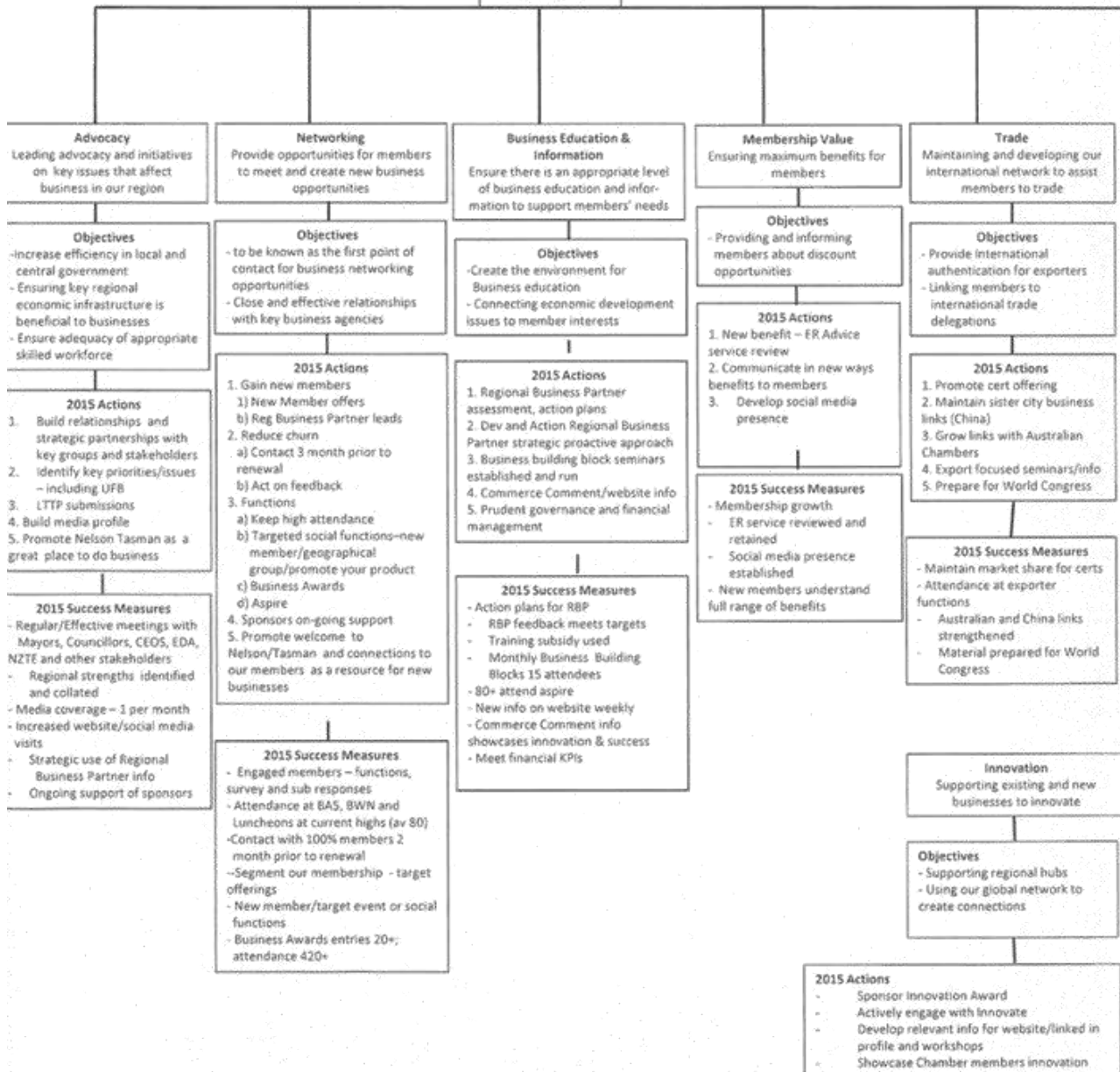
We look forward to on-going collaboration and engagement with Council.

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Vision:
To be the valued point of contact for
business support and advocacy in the
Nelson Tasman Region

Strategies



**NELSON CITY COUNCIL / TASMAN DISTRICT COUNCIL
URBAN DESIGN PANEL MEETING REPORT**

Application Name: Stoke Greenmeadows

Project Address: Greenmeadows Sports Ground, Stoke

Project Description: Stoke Community and Sports Facility

Meeting Date: Monday 20th July 2015 (Location: NCC Ruma Ana)

Members Present: Graeme McIndoe (Chair), Liz Gavin, Jackie McNae

Council Officers: Jane Loughnan, Jean Edmonds

Applicant present: Darryl Olverson

Applicant's Representatives: Marc Barron, John Tocker, Jane Hilson, Lance Roozenburg, Peter Chisholm

1. Introduction

- a) The Panel thanks the applicant for a comprehensive presentation on the proposed development of the Stoke Community and Sports Facility at Greenmeadows Sports Ground, Stoke.
- b) Prior to the panel session, we visited the site and viewed it from the surrounding streets and from the Greenmeadows sports fields.
- c) The applicant has also provided building plans and elevations, site and context plans and a design rationale to assist us in understanding the proposal. These were viewed prior to the site visit and meeting.

2. Overview and overarching statement of appropriateness

- a) This is an appropriate facility, well located on this important site in Stoke. We agree with the applicant's urban design findings that the facility is an appropriate use of the site and also agree that the facility achieves an appropriate transition between the commercial centre and the recreational facilities in Stoke.
- b) The development achieves the purpose of providing a meeting place and creating a sense of civic heart in Stoke, and to this end an important aspect of the development is the proposed plaza at the eastern end of the site.

- c) The proposed mix of uses at the facility will support extended occupation of the site including after hours and after dark which is positive for reinforcing the heart and hub of Stoke and the Greenmeadows Sports Fields.
- d) This development has been shaped to integrate well with the Greenmeadows Sports Fields, and will contribute to the amenity of the reserve and commercial centre of Stoke.

3. Activity

Sports facilities and community rooms

- a) The integration of both sports facilities and community rooms is supported as a means of providing a community hub and support for the related sports facilities.
- b) We consider it important that while there might be a primary user of the internal spaces, the design and management enables multiple uses of all parts of the facility, thereby avoiding locking up spaces that would otherwise be closed and inactive at times. We support management of club rooms so that they can be open to the general public instead of being used only by key tenants.
- c) We consider that the facility appropriately connects and fronts to the sports ground and that the activity allows for connection to the grounds throughout the year. We support the idea of refreshments being available from the eastern end of the building for all users of the sports fields and facility.

Parking numbers

- d) We understand that a parking study has been undertaken which finds the parking supply onsite and in the wider environment will meet demand and note that this is largely due to the compatibility of the timing of demand at the facility compared to the surrounding commercial area. We are comfortable with the parking numbers provided on site and consider that putting additional parking on site would detract from public amenity and compromise the size of the community facilities in the building.

Café facility

- e) We consider a café operation on part of the site would be appropriate and care needs to be exercised on location so that it contributes to, and does not detract from, the primary civic use. We also support the potential use of food cart type operations.

Site Planning

- f) The site layout provides for improved access to the Greenmeadows sports fields in two locations and appropriate connections with the lane to Strawbridge Square.
- g) The approach of setting the building back from Main Road Stoke and Songer Street in predominately open space is appropriate given the historic and ongoing use of the

Greenmeadows Sports Ground and environs. It also encourages extension of the open green landscape from Isel Park past St Barnabas church and to the corner of Songer Street.

- h) We do not have enough information on the background of the future long term planning of the wider site to provide further comment on the Master Plan. The Panel sees it as important that the master planning integrates with the Council's review of the NRMP addressing the current limitations of the Scheduling of the Greenmeadows site, the rules, and potentially zoning, in a way that looks at the site as not just a sports field but a facility that includes a community and civic focus as well.

4. Building

Building planning

- a) The internal planning of the building addresses the space around all four sides, and location of management offices allows for appropriate supervision of the facility and car park. The internal configuration appears to provide the necessary flexibility for use of the building by multiple different users and groups at the same time, and the potential for multiple directions of access to and entry into the building contributes to that.
- b) The internal circulation route is generous and provides a positive and understandable entrance experience for building users.
- c) We consider that independent and active on-site management of the building is critical to ensure that coordination and shared use occurs.
- d) We consider that the community space at the western end of the building requires the type of use which will provide a sense of occupation and activation. This might include a café, but if it is community facilities, it should be the type of space which attracts activities that would benefit from a high public profile and contribute to the activation of the plaza.

Building aesthetics

- e) The physical form of the building is a sensitive response to context and internal functions and has been well resolved as an architectural solution. It addresses the physical contours well.
- f) The building is made with quality materials consistent with it being an important civic building and has appropriate presence at the edge of Main Road Stoke and Greenmeadows sports fields, both of which will welcome users. There are extensive openings in and

articulation of the facades and this has been achieved in a way which gives both coherence and visual interest.

- g) We consider the use of timber in the soffit to be important, as this will give an appropriate softening and warmth to the experience of the edge of the building.

5. Landscape

- a) The overall landscape approach is positive, supporting this as a civic building of stature.
- b) The setback from the edge of Main Road Stoke, in combination with a slight elevation helps to create an attractive civic plaza.
- c) We consider the seating elements to be appropriately designed, but note they should be positioned at the edges of the plaza rather than at its centre and also in relation to shelter elements. Consideration should also be given to providing some seating structures with back support given the intended user demographic of the facility. If a strong banding of paving is used along with the planned seats, the seats should align along the banding rather than across it.
- d) While we recognise the need to provide for the roots of the tree at the middle of the plaza, we consider that the planned ground level planting separates the plaza unduly from the street edge, and that an approach from Main Road Stoke that retains a generous openness should be retained.
- e) Consideration should be given to the height of planting along the edge of Songer Street so that it gives an element of low level screening to the fronts of cars parked along the edge, thereby extending the sense of green along the edge of Greenmeadows. Consideration should be given to anticipating and providing for subtle informal pedestrian access through this planted frontage, given that many users will be approaching the site from Bail Street and are likely to cross through the planting directly towards the building entrance.
- f) We consider the proposed gentle incline of turf up to the eastern entry to the building from Greenmeadows could provide good space for occupation and is aesthetically positive. We assume that this has been coordinated with the functionality of the sports grounds and boundaries required.
- g) We support the retention of the existing mature tree at the corner of Songer Street and Main Road Stoke.

- h) We consider that the placement of planting along the northern side might be developed further to optimise connections rather than create divisions. For example, the planting provided outside of the centre of the main hall should be reconsidered to assist the use of the space as a breakout from the main hall.
- i) We consider that designing specifically for one use (e.g. the paving of the outdoor play area) would discourage general use of that space by other community users. The fit-out and potential enclosure of spaces like this should be flexible and work well for a range of users in addition to being attractive.

Representative images of the proposal submitted for Urban Design Panel review



12.3 Stoke Community and Sports Facility

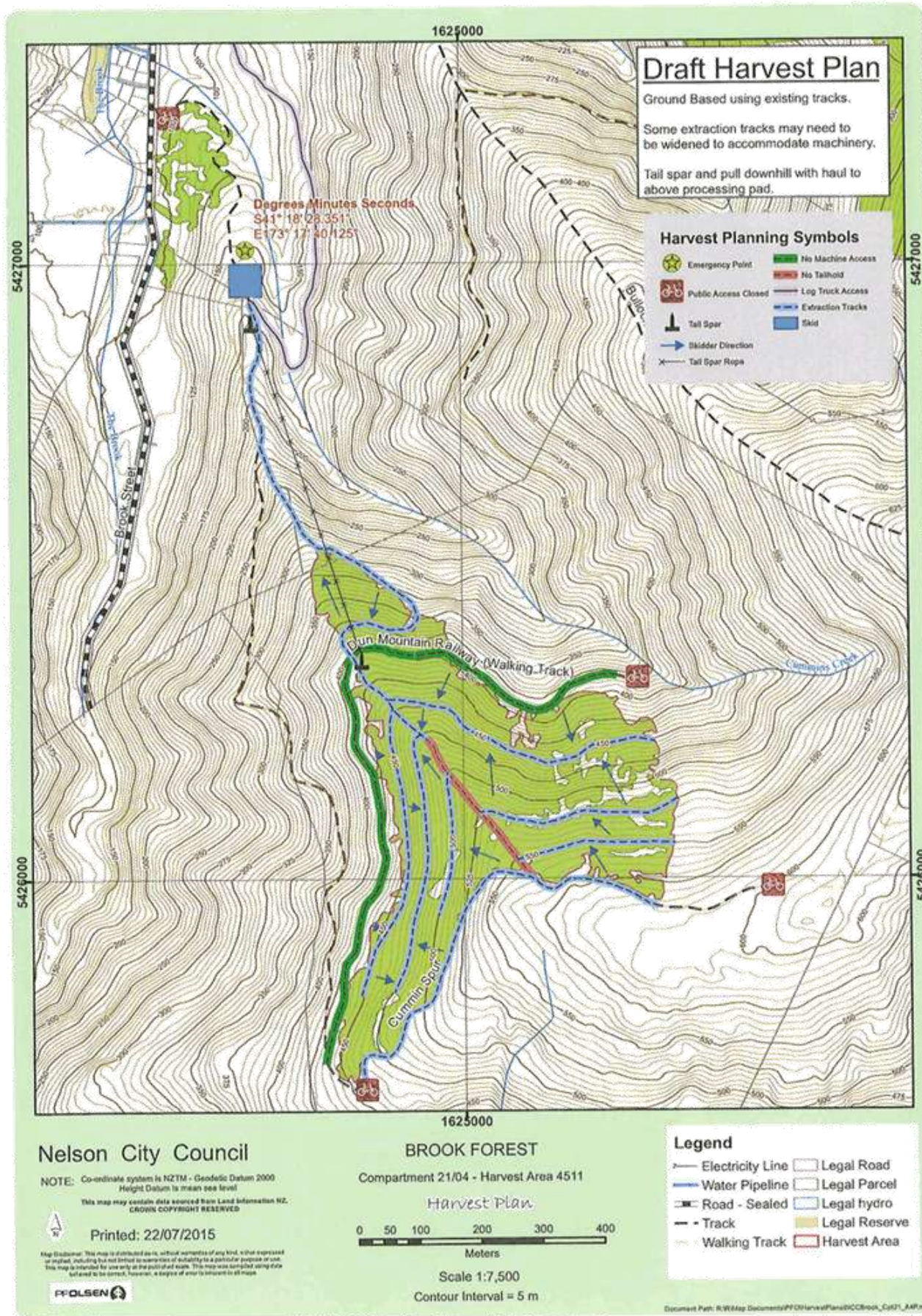
Alternative Recommendation

THAT the Concept design (A1380158) ~~(with additional space)~~ to construct the new Stoke Community and Sports Facility at the Greenmeadows site be approved to allow detailed design to commence and resource/building consents to be secured with the inclusion of:

- Acoustic folding doors;
- ~~Environmental options~~
- A maximum of \$50,000 from within the budget be allocated for enhancements to improve the energy efficiency and environmental sustainability of the building;
- A space which could be used in the future as a commercial café;

~~As detailed in report R4167;~~

AND THAT the budget to complete the Stoke Community and Sports Facility at Greenmeadows is increased to \$6.14 million (over two financial years).





Forestry Harvest on Dun Mountain Walkway.Forestry Harvest
on Dun Mountain Walkway
Attachment 2

Nelson Mayoral Delegation To China April 2015



Mayor's Value to Trade

- China is very regionally focussed - power base with local governments who generally have influence over local business and provide initial key introductions
- Position of Mayor is very important – far more recognised in China than here
- A delegation led by your Mayor can open doors for businesses that those businesses wouldn't necessarily be able to open themselves

Places Visited

- Beijing
 - Yantai
 - Huangshi
 - Yangjiang
 - Shanghai
-

Beijing

- China People's Association for Friendship with Foreign Countries
- China Agriculture University
- Beijing University of Agriculture

Yantai

- Mayor of Yantai and officials
 - Shandong Oriental Ocean Sci-Tech Aquaculture Company
 - China Agriculture University – Yantai Campus
-

Huangshi

- Official reception: Zhou Xianwang, Secretary Huangshi Municipal CPC Committee; Mayor Dong Weimin and officials
- Hubei Polytechnic University
- New Huangshi Economic Zone
- Donper M & E Group

Yangjiang

- Mayor and officials
 - Hailing Economic Zone
 - Eco Fish Aquaculture Company
-

Shanghai

- Vivian Zhang, General Manager Pure NZ Trading (Shanghai) Company

Huangshi Facts

- 20 year Sister City relationship
 - Population 2.7 million growing to 5 million in 5 years
 - In central China, Hubei Province, less than 1 hour from capital Wuhan (10 million population)
 - Link between east and west - well serviced by rail, road, shipping (up to 5,000 tonnes) on the Yangtse
 - 60 minutes to international airport (90 minutes by air from Beijing, Shanghai, Xi'An and Guangzhou)
 - Will become part of China's 4th economic zone
-

Huangshi Facts cont.

- 4 hour driving radius reach 400 million people
- 12 hour driving radius reach 1 billion people from 20 provinces and cities

Business Opportunities



The Four Firsts

- 1997 New Zealand first country to agree to China's accession to the WTO
- New Zealand was the first developed country to recognise China as a market economy
- New Zealand first developed country to commence FTA negotiations with China
- April 2008 New Zealand first country to successfully conclude Free Trade Agreement negotiations with China

China in Perspective

- One in every six people in the world is Chinese
 - Over half of China's 1.35 billion population now live in cities
 - A number of Chinese cities are larger than many European countries
 - Number of Chinese households with an annual disposable income of over US\$10,000 will almost quadruple – from 57.1 million households to 222 million
 - 200 of the world's top 700 cities will be in China 97 new airports and 30,000km of new railways
-

China in Perspective cont.

- China is on track to become the world's largest economy, yet still a developing country.
- China's economic growth over the last 25 years is probably the largest and most sustained period of wealth creation in the history of the world.
- In 1800, China generated 25% of the world's industrial output. By 1975, it had fallen to 1.5%. It is now on its way back to 25%.
- Penetration of certain goods may be high in China's more economically developed regions, but plenty of consumer-conversion opportunities remain in less developed ones.

China in Perspective cont.

- China could represent 35% of world's total growth in GDP over coming four years. This growth will raise disposable incomes to an extent never before seen in any other market anywhere – pulling tens of millions of households into the middle class and beyond
 - Asian growth is an undeniable megatrend that is fundamentally and permanently changing the face of this world
 - As Chinese consumers become more demanding about food safety, the competitive advantage of international manufacturers, and their ability to charge higher prices can only increase
-

China in Perspective cont.

- There's a lot of discussion around the slowing down of China's growth rates
- Their rates may be slowing to less than the 9% - 10% rates of the last 30 years but lets put it into perspective
- The Chinese economy is, say about US\$7 trillion. 10 years ago it was half that at US\$3.5 trillion
- 7% of US\$7 trillion is US\$490 billion additional income each year!
- 10% growth on a US\$3.5 trillion economy delivered a growth increment of US\$350 billion 10 years ago – a far smaller increment

China Imperatives

- For our products to cut through, it is important businesses have developed a relationship in China
 - “Unless you have got champions at the other end you will struggle.”
 - We need to concentrate on ‘added value’ goods
 - We need to be better than just commodity suppliers
 - We need to stop selling on price and sell by quality and high value
 - Concentrate on the steadily growing middle class and above market!
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PUBLIC EXCLUDED BUSINESS

1. Exclusion of the Public

Recommendation

THAT the public be excluded from the following parts of the proceedings of this meeting.

The general subject of each matter to be considered while the public is excluded, the reason for passing this resolution in relation to each matter and the specific grounds under section 48(1) of the Local Government Official Information and Meetings Act 1987 for the passing of this resolution are as follows:

Item	General subject of each matter to be considered	Reason for passing this resolution in relation to each matter	Particular interests protected (where applicable)
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Item	General subject of each matter to be considered	Reason for passing this resolution in relation to each matter	Particular interests protected (where applicable)
1	Nelson City Council Public Excluded Minutes 9 June 2015	Section 48(1)(a) The public conduct of this matter would be likely to result in disclosure of information for which good reason exists under section 7	The withholding of the information is necessary: <ul style="list-style-type: none"> Section 7(2)(g) To maintain legal professional privilege

2	Nelson City Council Public Excluded	Section 48(1)(a)	The withholding of the information is necessary:
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Item	General subject of each matter to be considered	Reason for passing this resolution in relation to each matter	Particular interests protected (where applicable)
	Minutes 11 June 2015	The public conduct of this matter would be likely to result in disclosure of information for which good reason exists under section 7	<ul style="list-style-type: none"> • Section 7(2)(c)(ii) To protect information which is subject to an obligation of confidence or which any person has been or could be compelled to provide under the authority of any enactment, where the making available of the information would be likely otherwise to damage the public interest • Section 7(2)(g) To maintain legal professional privilege • Section 7(2)(i) To enable the local authority to carry on, without prejudice or disadvantage, negotiations (including

Item	General subject of each matter to be considered	Reason for passing this resolution in relation to each matter	Particular interests protected (where applicable)
			commercial and industrial negotiations)
3	Status Report - Council - 23 July 2015	<p>Section 48(1)(a)</p> <p>The public conduct of this matter would be likely to result in disclosure of information for which good reason exists under section 7</p>	<p>The withholding of the information is necessary:</p> <ul style="list-style-type: none"> • Section 7(2)(g) To maintain legal professional privilege • Section 7(2)(i) To enable the local authority to carry on, without prejudice or disadvantage, negotiations (including commercial and industrial negotiations)

4	Appointment of additional District	Section 48(1)(a)	The withholding of the information is necessary:
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Item	General subject of each matter to be considered	Reason for passing this resolution in relation to each matter	Particular interests protected (where applicable)
	Licensing Committee members	The public conduct of this matter would be likely to result in disclosure of information for which good reason exists under section 7	<ul style="list-style-type: none"> Section 7(2)(a) To protect the privacy of natural persons, including that of a deceased person
5	<p>Chief Executive Employment Committee Meeting Minutes - Public Excluded - 15 June 2015</p> <p>These minutes contain information regarding:</p> <p>Chief Executive Performance / Remuneration Review Process and Timeline</p>	<p>Section 48(1)(a)</p> <p>The public conduct of this matter would be likely to result in disclosure of information for which good reason exists under section 7.</p>	<p>The withholding of the information is necessary:</p> <ul style="list-style-type: none"> Section 7(2)(a) To protect the privacy of natural persons, including that of a deceased person.

Item	General subject of each matter to be considered	Reason for passing this resolution in relation to each matter	Particular interests protected (where applicable)
6	Planning and Regulatory Committee Meeting Minutes- Public Excluded - 25 June 2015	Section 48(1)(a) The public conduct of this matter would be likely to result in disclosure of information for which good reason exists under section 7.	The withholding of the information is necessary: <ul style="list-style-type: none"> • Section 7(2)(g) To maintain legal professional privilege.
7	Community Services Committee Meeting Minutes - Public Excluded - 2 July 2015	Section 48(1)(a) The public conduct of this matter would be likely to result in disclosure of information for which good reason exists under section 7.	The withholding of the information is necessary: <ul style="list-style-type: none"> • Section 7(2)(i) To enable the local authority to carry on, without prejudice or disadvantage, negotiations (including commercial and industrial negotiations).

8	Governance Committee Meeting	Section 48(1)(a)	The withholding of the information is necessary:
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Item	General subject of each matter to be considered	Reason for passing this resolution in relation to each matter	Particular interests protected (where applicable)
	<p>Minutes - Public Excluded - 9 July 2015</p> <p>These minutes contain information regarding:</p> <p>Appointment of Directors to Tourism Nelson Tasman Ltd and the Nelson Regional Economic Development Agency 2015</p>	<p>The public conduct of this matter would be likely to result in disclosure of information for which good reason exists under section 7.</p>	<ul style="list-style-type: none"> Section 7(2)(a) To protect the privacy of natural persons, including that of a deceased person.

Item	General subject of each matter to be considered	Reason for passing this resolution in relation to each matter	Particular interests protected (where applicable)
9	<p>Extraordinary Chief Executive Employment Committee Meeting Minutes - Public Excluded - 15 July 2015</p> <p>These minutes contain information regarding:</p> <p>Proposed Performance Agreement Chief Executive Nelson City Council Plan Year 2015/2016</p>	<p>Section 48(1)(a)</p> <p>The public conduct of this matter would be likely to result in disclosure of information for which good reason exists under section 7.</p>	<p>The withholding of the information is necessary:</p> <ul style="list-style-type: none"> Section 7(2)(a) To protect the privacy of natural persons, including that of a deceased person.